



FOR GM USE ONLY

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## GENERAL MOTORS OF CANADA LIMITED

### ENROLLMENT FORM FOR FLEET CUSTOMERS INCLUDING POLITICAL SUBDIVISIONS AND PUBLIC UTILITIES

General Motors of Canada Limited ("GMCL") makes available to General Motors Dealers, from time to time, fleet allocations, fleet incentives and other fleet programs in conjunction with the sale or lease of new motor vehicles by Dealers to Qualified Fleet Customers for certain uses in Canada.

A Qualified Fleet Customer is defined as:

- 1) Any business entity (Rental, Lease or Commercial) that has five (5) or more registered vehicles ten years old or newer (cars and/or trucks of all makes), licensed, titled, insured and retained currently in company service or that will operate five (5) or more vehicles after its present acquisition which are used exclusively for commercial purposes. In addition, any business entity that places an order (and subsequently takes delivery) for three (3) or more new and unused General Motors vehicles at one time to be used for commercial purposes shall be considered a Qualified Fleet Customer.
- 2) **Governments/Government Regulated Utilities/Public Schools/Medical Hospitals – no existing Fleet or minimum number of orders at one time are required.**

New motor vehicles ordered under fleet programs must be delivered, registered and retained in service in Canada by the first Qualified Fleet Customer for a minimum of six (6) months and 12,000 kilometers for Lease, Commercial/**Government** and Rental operation from the date of delivery. By executing this enrollment form, the Fleet Customer certifies that no motor vehicles will be purchased or leased, directly or indirectly, for export, sale or use outside of Canada, or for resale within Canada; Fleet Customer is hereby notified that the agreement between GMCL and Dealer prohibits sales by Dealer to persons or businesses who export or resell the motor vehicles within Canada. Fleet Customer therefore agrees that it will not induce, by any means, Dealers to be in breach of the export and/or resale terms of the Dealer Agreement, or any of the terms of this Agreement and acknowledges that it will be responsible in damages to GMCL for any such interference with the contractual terms between GMCL and Dealer or any breach of this Agreement.

By executing this enrollment form, the Fleet Customer certifies that they are a Qualified Fleet Customer, acknowledges the fleet program eligibility requirements specified herein and agrees to comply with them. Additional eligibility requirements for specific fleet programs, as issued by GMCL to Dealers from time to time, will be made available to Qualified Fleet Customers by the selling Dealer.

The Qualified Fleet Customer agrees to provide, GMCL or selling Dealer, business records, registration and insurance information confirming that vehicles were purchased and registered solely for use in its Canadian operation and transferred only in accordance with GMCL program requirements. In the event that the Fleet Customer orders new motor vehicles from a Dealer and identifies them as fleet units eligible for GMCL fleet programs, and the vehicles are not used by the Fleet Customer in accordance with program requirements, as determined by the Fleet Customer's business records, registration information and insurance certificate, GMCL will take appropriate action. This may include, but is not limited to, the Fleet Customer or Dealer being immediately disqualified from future participation in fleet programs and the Fleet Customer and / or the Dealer being charged by GMCL for the amount of any special allowances, incentives, special option packages or other promotional programs which GMCL paid or credited to the Dealer or the Fleet Customer as a result of the Fleet Customer's inaccurate representations.

GMCL reserves the right, acting at its sole discretion, to amend or revoke this program in whole or in part and to amend or revoke any or all of the privileges or rights of Fleet Customer indicated below.



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SIGNED THIS \_\_\_\_\_ DAY OF \_\_\_\_\_ YEAR \_\_\_\_\_

\_\_\_\_\_  
FLEET COMPANY NAME (PLEASE TYPE)

\_\_\_\_\_  
FLEET OPERATING/TRADING NAME (PLEASE TYPE)

\_\_\_\_\_  
ADDRESS

\_\_\_\_\_  
CITY

\_\_\_\_\_  
PROVINCE

\_\_\_\_\_  
POSTAL CODE

\_\_\_\_\_  
PHONE N<sup>o</sup>

\_\_\_\_\_  
FAX N<sup>o</sup>

\_\_\_\_\_  
COMPANY E-MAIL AND / OR WEBSITE

\_\_\_\_\_  
SIGNATURE & TITLE OF OFFICER OF COMPANY/AUTHORIZED GVMNT. REP.

LANGUAGE PREFERENCE: English

\_\_\_\_\_  
PRESIDENT/PRINCIPAL OWNER NAME (PLEASE TYPE)

\_\_\_\_\_  
FLEET CUSTOMER CONTACT NAME (PLEASE TYPE)

\_\_\_\_\_  
FLEET CUSTOMER CONTACT TITLE (PLEASE TYPE)

FLEET CUSTOMER BUSINESS TYPE (PLEASE MARK ONE ONLY):

- COMMERCIAL       GOVERNMENT       DAILY RENTAL COMPANY       UTILITY
- LEASING COMPANY       TAXI/LIMO       GM FRANCHISED DEALERSHIP/DEALER OWNED LEASING CO.

\_\_\_\_\_  
STATE CORE BUSINESS FUNCTION (PLEASE TYPE)

TOTAL FLEET SIZE: \_\_\_\_\_

TOTAL PASSENGER \_\_\_\_\_      TOTAL LIGHT DUTY TRUCK \_\_\_\_\_      TOTAL MEDIUM DUTY TRUCK \_\_\_\_\_

NUMBER OF GM \_\_\_\_\_      NUMBER OF GM \_\_\_\_\_      NUMBER OF GM \_\_\_\_\_

ACQUISITION SOURCE:      BUY \_\_\_\_\_      LEASE \_\_\_\_\_      FROM \_\_\_\_\_

SUBMITTED BY (GM DEALERSHIP): McClellan Wheaton Chevrolet      DEALER CODE: \_\_\_\_\_

SIGNATURE OF GM CANADA DEALERSHIP FLEET MGR.: \_\_\_\_\_

PLEASE PRINT NAME: \_\_\_\_\_

SIGNATURE OF DEALER OPERATOR/GENERAL MANAGER: \_\_\_\_\_

SEND OR FAX ENROLLMENT FORM & "ATTACHMENT A" TO:

GM FLEET COMMAND CENTRE  
P.O. Box 130, STATION A  
OSHAWA, ON L1H 7L1  
FAX: 1-800-269-9116

**INCOMPLETE ENROLLMENT FORMS & GUIDELINES (ATTACHMENT A) WILL BE RETURNED. ORIGINAL, SIGNED COPY OF ENROLLMENT FORM & COMPLETED GUIDELINES (ATTACHMENT A) MUST BE RETAINED IN SALES FILE. DEALER MUST RETAIN A COMPLETED COPY OF THIS ACKNOWLEDGEMENT FOR FUTURE VERIFICATION BY GMCL.**